



## **Master of Business Administration**

### **Programme Specification**

**2021-22**

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## Introduction

This document describes the **Master of Business Administration degree, with options in one of several areas**, awarded by Richmond University, the American International University in London, using the protocols required by *The Framework for Higher Education Qualifications in England, Wales, and Northern Ireland* (QAA, 2014).

The degree is delivered at a US Liberal Arts university with a degree structure in line with comparable MA degrees in the UK. Successful students complete 7-8 courses amounting to 36 US / 180 UK credits, comprised of coursework (24 US/ 120 UK credits), and either an internship (4 US/ 20 UK credits) and a Professional project (6 US/ 30 UK credits) component; or an Extended Professional project (10 US/50 UK credits), or an Enterprise project (6 US/30 UK credits). Students taking the Entrepreneurship pathway will additionally complete a 3,000 word reflective learning journal, the 4 US/ 20 UK credits Entrepreneur's Learning Journal. Normally, each course carries 4 US/20 UK credits.

**Please note: This specification provides a concise summary of the main features of the programme and the learning outcomes that a typical student might reasonably be expected to achieve and demonstrate if s/he takes full advantage of the learning opportunities that are provided.**

**More detailed information on the learning outcomes, content, and teaching, learning and assessment methods of each course can be found in course specification documents and syllabi.**

**The accuracy of the information contained in this document is reviewed by the University and may be verified by the Quality Assurance Agency for Higher Education.**

## 1. OVERVIEW

<b>Programme/award title(s)</b>	Master of Business Administration
<b>Teaching Institution</b>	Richmond, the American International University in London
<b>Awarding Institution</b>	Richmond, the American International University in London
<b>Date of latest validation</b>	14 March 2019 (for 5 years)
<b>Next revalidation</b>	2023
<b>Credit points for the award</b>	36 US credits 180 UK credits (FHEQ Level 7)
<b>Programme start date</b>	Fall 2017
<b>Underpinning QAA subject benchmark(s)</b>	QAA Subject Benchmark Statement: Master's degrees in Business and Management (2015) QAA <i>Masters Degree Characteristics</i> (February 2020)
<b>Professional/statutory recognition</b>	Chartered Management Institute
<b>Language of Study</b>	English
<b>Duration of the programme for each mode of study (P/T, FT,DL)</b>	FT (one year, if Fall start), PT (two years, if Fall start) FT (one year and four months, if Spring start), PT (two years and four months, if Spring start) FT (18 months, extended)
<b>Dual accreditation (if applicable)</b>	Middle States Commission on Higher Education (First accredited 1981; renewed 2016. QAA – Higher Education Review (AP) December 2017
<b>Date of production/revision of this specification</b>	May 2021 (see chart at the end of this document for list of revisions)

## 2. ABOUT THE PROGRAMME

The programme aims to provide a high-quality vocational education and has been designed to prepare candidates for senior management positions in business and management fields. For this purpose, innovative courses on contemporary issues are taught, opportunity for practical application is fostered, and seminars are conducted by invited guest speakers. These complementing and supporting elements combine to create a learning opportunity that is profoundly challenging and awakening. Our faculty benefits from global industry experience and will provide candidates with a solid foundation in strategic business management. Students who complete an internship will gain the practical skills to apply their knowledge in the workplace, preparing them for rewarding management roles.

The MBA programme offers a comprehensive introduction to the key functional skills that are essential to any organisation. Personal development, innovation and integration are key themes developed throughout the Richmond MBA. The School's student-centred, high-contact teaching approach provides a stimulating, interactive and supportive learning environment where students share knowledge from their diverse business experiences. This fosters the cross-fertilisation of ideas and debate on contemporary management themes.

A distinctive feature of the MBA is its emphasis on promoting graduate employability in several ways. Next to the general MBA programme, the programme also offers students the opportunity to deepen their area of interest in Marketing, Human Resource Management, or pursue the Entrepreneurship pathway. This means students can decide if they want to receive a general MBA degree or an MBA with a specialisation in either Marketing, Human Resource Management, or Entrepreneurship. All programmes are designed to offer leadership and strategic decision-making skills to its students. While the general MBA covers broad analytical and integrated study of business and management, students also have the choice between a wide range of electives. The Human Resource MBA and the Marketing MBA set a specialism within the context of the broader field of business and management. The Entrepreneurship pathway follows a set structure with a formative study component in the US.

### **Mission**

The MBA programme is a career development programme for UK, European and international students. The main emphasis of this programme is on leadership through strategic management. While the academic level is that of Masters level, there is a strong practical and professional orientation within the curriculum. It provides a high-quality educational experience for students of management, practicing managers, entrepreneurs, and business specialists, and thus improves the quality of professional management here and overseas.

The MBA aims to equip students with an understanding of business organisations, their cultures, and the changing global environment in which they operate. Students will build on their existing understanding of management within a framework that enables them to relate their business experience to contemporary management ideas and practice. This is achieved through critical thinking, teamwork, creativity, and personal development in a highly

interactive and stimulating environment that encourages rigorous, relevant, and innovative learning and research.

Students will have developed the skills to implement agreed solutions within the boundaries of constraints effectively and efficiently. They should therefore have developed strong interpersonal skills and to be able to interact effectively with a range of culturally diverse students, lecturers, and management specialists.

### **3. PROGRAMME STRUCTURE**

#### **Master of Business Administration Degree**

The programme is a discrete and self-contained programme of 36 US / 180 UK credits. A UK PGDip is awarded as an exit award in recognition of students who complete the required 24 US / 120 UK credits of the taught course elements (see Appendix II). It is not possible for students to register for the PGDip.

For students on the general MBA and the specialisms in Marketing and HRM, It is possible to complete the programme over twelve months full-time (for a Fall start), or sixteen months, if starting in Spring; or two-years part-time from the start of September to the end of August. For Summer start students it is possible to complete the programme over sixteen months. Fall and summer start full-time students take six courses of 4 US/20 CATS credits, of which five are core, as well as a Business Research method class of 2 UK/10 CATS credits in the spring semester. In the summer semester, for a Fall start, students take the internship course of 4 US/20 UK CATS credits if they so wish and write the Professional Project which is submitted at the end of the summer and is weighted at 6 US/30 UK CATS credits. Summer start students may take the internship course in the following summer semester. Full-time or part-time students not taking the internship complete an extended Professional Project of 10,000 words for 10 US/50 UK CATS credits instead of the Professional Project of 7,000 words. Students must complete the mandatory taught courses before progressing to the internship/research project.

For students on the MBA-Entrepreneurship pathway, it is possible to complete the programme over twelve months full-time (for Fall starters), or sixteen months, if starting in Spring; or two-years part-time from the start of September to the end of August. Fall start full-time students take six courses of 4 US/20 UK credits during the Fall and Spring semester. In the summer semester, for a Fall start, students take the 6 US/ 30 UK credits Enterprise Project which is submitted after the formative study component in the US. The formative component contains a presentation of the Enterprise Project to a panel of potential investors after the completion of a specialized five-week training course. During this formative learning experience students will complete a 3,000 word reflective learning journal, the 4 US/ 20 UK credits Entrepreneur's Learning Journal course.

Full-time students starting in Spring may complete the programme by the start of the summer of the following calendar year.

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Part-time students (general MBA and specialism in Marketing or HRM) take one or two courses in the fall and spring semesters, completing the required course work over two years (if starting in Fall), and complete the internship in the summer of year one and the Professional Project in the summer of year two. Like the September start full-time students not taking the internship, part-time students not taking the internships complete an extended Professional Project of 15,000 words for 10 US/50 UK CATS credits instead of the normal project of 10,000 words.

Part-time students on the MBA-Entrepreneurship pathway take one or two courses in the Fall or Spring semesters, completing the required course work over two years (if starting in Fall), and completing the Enterprise Project after the completion of the taught course elements. The Enterprise Project (6 US / 30 UK credits) forms the capstone of this pathway and contains a 7000-word component and a 3000-word presentation pitch.

Spring start part-time students intending to do an internship may do so in the Spring semester of their second year in conjunction with their Professional Project in that same semester.

US credit is equivalent to one contact teaching hour per week and each course typically involves three to four contact hours per week over a 15-week semester, except the Professional or Enterprise Project which requires self-directed learning with academic supervision, and the internship which requires part-time work placement for 2-3 months (minimum of 200 hours). In the case of shorter semesters, the contact hours will be increased. There is a ratio of 1 US to 5 UK credits at FHEQ Level 7.

**Successful students complete 36 US /180 credits at FHEQ Level 7**

**General MBA – Fall Start**

		US Credits	UK Credits
<b>FHEQ Level 7 (Total)</b>		<b>36</b>	<b>180</b>
<b>FALL SEMESTER</b>	<b>Course Title</b>		
ECN 7200	Economic Analysis for Managers	4	20
MGT 7110	Managing Organisations & People	4	20
MKT 7100	Global Marketing Strategy	4	20
<b>SPRING SEMESTER</b>			
MGT 7130	Strategic Management	4	20
MGT 7160	Business Research	2	10
FNN 7102	Financial Management	4	20
<b>plus one of the following:</b>		4	20
ENT 7110	Entrepreneurship & Innovation Management		

FNN 7400	International Financial Management		
HRM 7100	Human Resource Management		
HRM 7110	Leading, Mentoring, Coaching		
MGT 7101	Project Management		
MKT 7110	Marketing in a Digital World		
MKT 7120	Marketing and Ethics		
<b>SUMMER SEMESTER</b>			
<b>Plus either both of the following*:</b>			
MGT 7902	Internship	4	20
MGT 7510	Professional Project	6	30
<b>OR:</b>			
MGT 7560	Extended Professional Project	10	50

\*Depending on students' interest and demand.

### **General MBA - Spring Start**

		<b>US Credits</b>	<b>UK Credits</b>
<b>FHEQ Level 7 (Total)</b>		<b>36</b>	<b>180</b>
<b>SPRING SEMESTER</b>			
MGT 7130	Strategic Management	4	20
MGT 7160	Business Research	2	10
FNN 7102	Financial Management	4	20
<b>plus one of the following:</b>		4	20
ENT 7110	Entrepreneurship & Innovation Management		
FNN 7400	International Financial Management		
HRM 7100	Human Resource Management		
HRM 7110	Leading, Mentoring, Coaching		
MGT 7101	Project Management		
MKT 7110	Marketing in a Digital World		
MKT 7120	Marketing and Ethics		
<b>FALL SEMESTER</b>	<b>Course Title</b>		
ECN 7200	Economic Analysis for Managers	4	20
MGT 7110	Managing Organisations & People	4	20
MKT 7100	Global Marketing Strategy	4	20
<b>SPRING SEMESTER</b>			
<b>Plus either both of the following*:</b>			
MGT 7902	Internship	4	20
MGT 7510	Professional Project	6	30

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<b>OR:</b>			
MGT 7560	Extended Professional Project	10	50

\*Depending on students' interest and demand.

### MBA: Human Resources Management – Fall Start

		US Credits	UK Credits
<b>FHEQ Level 7 (Total)</b>		<b>36</b>	<b>180</b>
<b>FALL SEMESTER</b>	<b>Course Title</b>		
ECN 7200	Economics for Analysis for Managers	4	20
MGT 7110	Managing Organisations & People	4	20
MKT 7100	Global Marketing Strategy	4	20
<b>SPRING SEMESTER</b>			
MGT 7130	Strategic Management	4	20
MGT 7160	Business Research	2	10
FNN 7102	Financial Management	4	20
<b>plus one of the following:</b>		4	20
HRM 7100	Human Resource Management		
HRM 7110	Leading, Mentoring, Coaching		
<b>SUMMER SEMESTER</b>			
<b>Plus either both of the following*:</b>			
HRM 7902	HRM Internship	4	20
HRM 7505	Professional HRM Project	6	30
<b>OR:</b>			
HRM 7555	Extended Professional HRM Project	10	50

\*Depending on students' interest and demand.

### MBA: Human Resource Management – Spring Start

		US Credits	UK Credits
<b>FHEQ Level 7 (Total)</b>		<b>36</b>	<b>180</b>
<b>SPRING SEMESTER</b>			
MGT 7130	Strategic Management	4	20
MGT 7160	Business Research	2	10
FNN 7102	Financial Management	4	20
<b>plus one of the following:</b>		4	20
HRM 7100	Human Resource Management		
HRM 7110	Leading, Mentoring, Coaching		
<b>FALL SEMESTER</b>			
<b>Course Title</b>			

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ECN 7200	Economics for Analysis for Managers	4	20
MGT 7110	Managing Organisations & People	4	20
MKT 7100	Global Marketing Strategy	4	20
<b>SPRING SEMESTER</b>			
<b>Plus either both of the following*:</b>			
HRM 7902	HRM Internship	4	20
HRM 7505	Professional HRM Project	6	30
<b>OR:</b>			
HRM 7555	Extended Professional HRM Project	10	50

\*Depending on students' interest and demand.

### MBA: Marketing – Fall Start

		US Credits	UK Credits
<b>FHEQ Level 7 (Total)</b>		<b>36</b>	<b>180</b>
<b>FALL SEMESTER</b>	<b>Course Title</b>		
ECN 7200	Economics for Analysis for Managers	4	20
MGT 7110	Managing Organisations & People	4	20
MKT 7100	Global Marketing Strategy		
<b>SPRING SEMESTER</b>			
MGT 7130	Strategic Management	4	20
MGT 7160	Business Research	2	10
FNN 7102	Financial Management	4	20
<b>plus one of the following:</b>		4	20
MKT 7110	Marketing in a Digital World		
MKT 7120	Marketing and Ethics		
<b>SUMMER SEMESTER</b>			
<b>Plus either both of the following*:</b>			
MKT 77902	Marketing Internship	4	20
MKT 7505	Professional Marketing Project	6	30
<b>OR:</b>			
MKT 7555	Extended Professional Marketing Project	10	50

\*Depending on students' interest and demand.

### MBA: Marketing – Spring Start

		US Credits	UK Credits
<b>FHEQ Level 7 (Total)</b>		<b>36</b>	<b>180</b>
<b>SPRING SEMESTER</b>			

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MGT 7130	Strategic Management	4	20
MGT 7160	Business Research	2	10
FNN 7102	Financial Management	4	20
<b>plus one of the following:</b>		4	20
MKT 7110	Marketing in a Digital World		
MKT 7120	Marketing and Ethics		
<b>FALL SEMESTER</b>			
<b>Course Title</b>			
ECN 7200	Economics for Analysis for Managers	4	20
MGT 7110	Managing Organisations & People	4	20
MKT 7100	Global Marketing Strategy		
<b>SPRING SEMESTER</b>			
<b>Plus either both of the following*:</b>			
MKT 77902	Marketing Internship	4	20
MKT 7505	Professional Marketing Project	6	30
<b>OR:</b>			
MKT 7555	Extended Professional Marketing Project	10	50

\*Depending on students' interest and demand.

### MBA: Entrepreneurship

		US Credits	UK Credits
<b>FHEQ Level 7 (Total)</b>		<b>36</b>	<b>180</b>
<b>FALL SEMESTER</b>			
<b>Course Title</b>			
ECN 7200	Economic Analysis for Managers	4	20
MGT 7110	Managing Organisations & People	4	20
MKT 7100	Global Marketing Strategy	4	20
<b>SPRING SEMESTER</b>			
ENT 7110	Entrepreneurship & Innovation Management	4	20
FNN 7102	Financial Management	4	20
MGT 7130	Strategic Management	4	20
MGT7160	Business Research	2	10
<b>SUMMER SEMESTER</b>			
ENT 7902	Entrepreneur's Learning Journal	4	20
ENT7505	Enterprise Professional Project	6	30

## **US Postgraduate Certificate (PGC) / UK Postgraduate Diploma (PGDip) in Business Administration**

The US Postgraduate Certificate (PGC) and UK Postgraduate Diploma (PGDip) in Business Administration are awarded to students registered on the programme who have successfully completed 26 credits of taught courses in good academic standing (with a 3.0 GPA/B average) for all courses but: 1) fail to submit the final professional project (without extenuating circumstances eligible for resubmission), or 2) fail to pass the professional project. Both awards are therefore conferrable as exit awards in recognition of successful completion of postgraduate coursework, but it is not possible for students to register on the US PGC or UK PGDip.

### **Successful students complete 24 US / 120 UK credits at FHEQ Level 7**

Successful students awarded the exit awards can demonstrate all learning outcomes for the MBA except the professional project component – see ‘H’ in Section 4 “Programme Outcomes” below, and in the Curriculum Map (Appendix I below).

## **4. PROGRAMME OUTCOMES**

Programme-level learning outcomes are identified below, based on *SEEC* categories linked to level 7 of the *FHEQ*.

Refer to Appendix II – Curriculum Map for details of how outcomes are deployed across the programme of study.

Upon successful completion of the **MBA degree** successful students will be able to:

- demonstrate a conceptualized systematic and deep understanding of theory and practice - fundamental to the survival of various business functions and to the overall organization;
- demonstrate the ability to engage in critical thinking, that demonstrates independent thought and problem solving – underpinned by evidenced based arguments;
- demonstrate the ability to synthesize conceptual knowledge and understanding – applied with criticality to identified current business issues, case studies, and simulations;
- be able to employ advanced technical skills and analysis to conduct autonomous research with reflexivity;
- develop management and personal soft skills to ensure best practice - articulated through varied and appropriate communications and report methods to a range of stakeholders.

### **A. Subject Knowledge and Understanding**

Upon completion of the MBA degree, students should be able to:

1. Demonstrate the ability to manage strategically.
2. Demonstrate possession of the required tools for decision-making and data analysis and apply these techniques to actual business situations.

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3. Demonstrate the ability to apply the techniques and tools utilized within a business for financial analysis and control.
4. Develop and enhance marketing skills using case studies to identify and evaluate the diversity of marketing strategies employed by successful businesses.
5. Develop the management skills needed to enhance productivity and performance across a range of businesses.

### **B. Cognitive Skills**

Upon completion of the MBA degree, students should have:

1. The ability to master a complex and specialised areas of knowledge and skills.
2. The ability to use theories and concepts to address modern business issues.
3. The ability to reflect on practical business problems and offer solutions to specific problems.
4. The ability to engage intelligently in arguments over what constitutes 'best practice' in solving business problems.
5. The ability to develop critical reasoning, and creative thinking in a multicultural context.

### **C. Subject Specific, Practical, and Professional Skills**

Upon completion of the MBA degree, students should be able to:

1. Employ advanced technical skills to conduct autonomous research, or other managerial activities.
2. Have a systematic understanding of the practical problems faced by managers in a range of organisational functions.
3. Be familiar with the managerial tools used by various business functions.
4. Organise, motivate, and lead people in a multicultural environment.

### **D. General/Transferable Skills**

Upon completion of the MBA degree, students should be able to:

1. Have the ability to analyse, present and communicate information effectively.
2. Have the ability to manage time effectively.
3. Have the capacity to work effectively and efficiently as a group member or leader towards the achievement of SMART objectives.
4. Develop a reflexive approach to learning and the self-evaluation of personal strengths and weaknesses.
5. Have the personal and social skills gained from studying in a multicultural environment.

## **5. TEACHING, LEARNING, AND ASSESSMENT**

### **Teaching and Learning Strategy**

The teaching and learning strategy aims to provide a framework of knowledge within which students can take responsibility for their own learning, to introduce students to the latest thinking and research, to give opportunities for students to consider and evaluate the issues and to explore them further with their peers and lecturers. To achieve these aims the teaching and learning will include:

- Group sessions that are designed to provide an overall framework of the existing knowledge and which will give sufficient information for students to follow up details independently.
- Large group sessions that will introduce students to new issues, controversial topics, recent research, etc., that are not dealt with in the existing literature.
- Small group sessions that will give opportunities for students to discuss and demonstrate their learning with their peers and lecturers.
- Individual supervision in which students will be able to explain, discuss and refine their ideas.
- On the Entrepreneurship pathway, a specialized formative training element will enable students to deepen their approach to the enterprise project.

The strategy for each individual course is designed to contain a mix of teaching and learning methods to provide a rich and varied learning environment. Sessions may take the form of traditional lectures, seminars, tutorials, workshops, or they may be delivered through paper or electronic media. The combination of teaching and learning approaches, detailed above, develops students' knowledge, critical and analytical skills, and practical skills. These include presenting an overview of a topic, encouraging concentration, note taking and sifting of information. The use of case studies within seminars encourages the application of knowledge to real life situations, independent learning, group cooperation, imagination, and original thinking.

### **Assessment Strategy**

Assessment is by examination, essays, dissertations, and other forms of written work; oral presentations and group work; as well as projects and this assessment strategy meets the University Assessment Norms at level 7.

MBA classes rely on the system of continuous assessment on a course-by-course basis and throughout any given semester. This approach often involves the use of short essays, research papers, learning journals, annotated bibliographies, gallery reviews, book reviews, student presentations, research proposals and general class discussion. Not every component applies to every course, but most do relate to many of the classes that are offered. There is an emphasis on writing essays, particularly research papers, at postgraduate level, and reflective work including learning journals.

A component part of the programme's efforts to ascertain an appropriate approach to the assessment of student learning involves the use of grade descriptors (made available in the Student Handbook). This information allows the student to see the expected level of

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performance that co-relates with a particular letter grade summarizing his or her overall achievement level. The programme also has a formalised system of exit questionnaires and feedback meetings punctuated at key moments throughout the year (mid-semester break, end of semester and end of year) for its students as a framework through which the views and opinions of those who have experienced the programme, as students, can be captured and responded to. Evidence of this approach in action is demonstrated in minutes of meetings with students and academic staff and response to comments from the External Examiner.

### **Grade Point Average**

A grade point average (GPA) is calculated each semester and summer session and is recorded on the student's transcript. A cumulative GPA, including all graduate courses taken at Richmond, is also calculated. The numerical equivalent for the grade (see above) of each course is multiplied by the number of credits for that course to give the number of quality points for the course. The GPA is then the sum of quality points for all courses divided by the total number of credits of all courses attempted.

- Students achieving a minimum cumulative GPA of 3.7 and above will be awarded the UK degree with Distinction.
- Students achieving a minimum cumulative GPA of 3.30 to 3.699 will be awarded the UK degree with Merit.
- Students achieving a minimum cumulative GPA of 3.0 to 3.299 will be awarded a UK Pass.
- Students achieving a cumulative GPA of less than 3.0 will fail the UK and US degree.

Students who choose not to submit the professional project, or who do not obtain a minimum grade of B (3.0) on the thesis/dissertation/project, may transfer programs and apply to receive UK and US exit awards in recognition of their achievement in this area. A minimum cumulative GPA of 3.0 on all coursework is required for the exit awards.

### **Academic Standing**

A graduate student is in good academic standing if maintaining a cumulative Grade Point Average (GPA) of 3.0 (B).

Graduate students with a cumulative (GPA) of less than 3.0 (B) risk dismissal from the university (see below under "Grade Point Average" and "Academic Probation").

### **Grades**

A	4.0 Excellent
A-	3.7 Very good
B+	3.3 Above Satisfactory
B	3.0 Satisfactory (also cumulative GPA required for the award of the degree)
B-	2.7 Redeemable Fail
C+	2.3 Fail – Poor (may be awarded at graded activity level, but not at course level)
C	2.0 Fail – Deficient (may be awarded at graded activity level, but not at course level)

C- 1.7 Fail – Seriously Deficient (may be awarded at graded activity level, but not at course level)

F 0.0 Fail (may be awarded at graded activity level, and is awarded at course level for any course grade calculated to be lower than B-)

## 6. ENTRY REQUIREMENTS

Details of the entry requirements, including English language requirements, may be found at the appropriate page of the University website listed below, where a comprehensive Admissions Policy and Summary of Practice document is also published.

<http://www.richmond.ac.uk/admissions/postgraduate-admissions/>

## 7. STUDENT SUPPORT AND GUIDANCE

There is a range of student support and guidance, for both academic and general wellbeing, available to students at Richmond. This is accomplished through a range of programmes and services which positively impact learning as well as the total student life experience.

Every student is advised academically by the MBA Director who takes a close interest in the students' academic progress. Students who need a particular form of academic help can approach the convener who can then provide the necessary liaison with Registry Services, Student Affairs, Library, and other offices forming the key parts of the academic and pastoral support infrastructure.

Richmond endeavours to make all practical and reasonable adjustments to ensure students can fully participate in the University community. Students who declare a physical disability or a special educational need are supported to ensure the quality of their educational experience meets their individual requirements. Students with Special Educational Needs (SEN), for instance, receive extra time in examinations, and have the option of writing exams on university-provided computers, and/or of taking exams in a separate room.

The university operates a well-staffed Student Affairs department that provides services intended to support and encourage student welfare, safety, and development. This department oversees medical registration of students and provides counselling services. It also organizes a range of extracurricular activities and travel designed to further enhance students' educational experiences. Disciplinary and social grievance procedures are also overseen by this department.

## 8. PLACEMENT

Students on the general MBA and the Marketing and HRM pathways have the option to undertake an internship which will earn credits and is supervised by a faculty member. This is an excellent opportunity for students with little or no prior professional experience to gain insight into business operations. It is also an excellent opportunity for students to deepen

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their understanding of functional areas. If students have decided to pursue a specialisation of the MBA programme, the internship will have to be undertaken in the specified area.

## 9. POSTGRADUATE ACADEMIC POLICIES

Please see the Policies page on the University website listed below for the relevant academic policies of this programme.

(<https://www.richmond.ac.uk/policies/>)

## 10. REGULATORY FRAMEWORK

The **MBA** is operated under the policy and regulatory frameworks of Richmond the American International University in London, the Middle States Commission on Higher Education, the Framework of Higher Education Qualifications, and the UK Quality Code for Higher Education.

Also key to the background for this description are the following documents:

- QAA (2018). The Revised UK Quality Code for Higher Education. ([www.qaa.ac.uk](http://www.qaa.ac.uk))
- QAA (2008). Higher Education Credit Framework for England: guidance on academic credit arrangements in Higher Education in England.
- SEEC (2016). Credit Level Descriptors for Higher Education. Southern England Consortium for Credit Accumulation and Transfer ([www.seec.org.uk](http://www.seec.org.uk)).
- Middle States Commission on Higher Education. Standards for Accreditation and Requirements of Affiliation. 2014: Thirteenth Edition; Rev. Ed. 2015. (<http://www.msche.org/publications/RevisedStandardsFINAL.pdf>)

### Ensuring and Enhancing the Quality of the Programme

The **MBA** features detailed published educational objectives that are consistent with the mission of the institution. All course outlines contain course specific objectives that are regularly monitored by the individual instructors and by the faculty as a group.

The University has several methods for evaluating and improving the quality and standards of its provision. These include:

- External Examiners
- Internal Moderation
- Student representation
- Curricular change approval process
- Annual Programme Monitoring and Assessment
- Formal Programme Review, every 5 years
- Course evaluation
- Student satisfaction surveys and the NSS
- Feedback from employers

Programme specification and curriculum map – MASTER OF BUSINESS ADMINISTRATION DEGREE

The **MBA** is provided through a system of ongoing evaluations that demonstrate achievement of the programme’s objectives, and uses the results to improve the effectiveness of the programme. Ongoing evaluation is carried out for both US (the Middle States Commission on Higher Education) and UK (QAA) reviews. The University is a voluntary subscriber member of the QAA, and underwent its first full Institutional Review in May 2013 and a Higher Education Review (AP) in 2017.

### **Credit Equivalences**

The ratio for credit translation at the Masters level (Level 7) is as follows:

	<b>US credit</b>	<b>ECTS credit</b>	<b>UK credit</b>
UK Level 7	1	2.5	5
Richmond MBA	36	90	180 (at Level 7)

### **Levels**

The FHEQ (Framework for Higher Education Qualifications) in the UK defines Higher Education levels in the following way:

Levels 4-6 (previously HE1-3) – years 1 to 3 of a UK undergraduate degree

Level 7 (previously M) – UK Masters degrees and postgraduate diplomas and certificates

Level 8 (previously D) – UK Doctoral degrees

Each level is illustrated by, and each award determined by, reference to a qualification descriptor. The level 7 descriptors can be found in the FHEQ (QAA, November 2014).

### **References**

QAA. The Framework for Higher Education Qualifications in England, Wales, and Northern Ireland. November 2014.

QAA. The Higher Education Credit Framework for England: guidance on academic credit arrangements in higher education. August 2008.

QAA. Academic Credit in Higher Education in England – an introduction. 2010

European Communities. ECTS Users’ Guide. 2018.

## Programme Specification Publication Dates

<b>First Edition</b>	April 2013
<b>Revision 1</b>	August 2013
<b>Revision 2</b>	January 2014
<b>Revision 3</b>	May 2014
<b>Revision 4</b>	July 2014
<b>Revision 5</b>	June 2015
<b>Revision 6</b>	April 2016
<b>Revision 7</b>	April 2017
<b>Revision 8</b>	April 2018
<b>Revision 9</b>	March 2019
<b>Revision 10</b>	May 2019
<b>Revision 11</b>	May 2020
<b>Revision 12</b>	May 2021

**APPENDIX 1: Curriculum Map**

**MBA CURRICULUM MAP**

Course ID	Title	Knowledge and Understanding					Cognitive Skills					Prof Skills					Key Skills				
		A1	A2	A3	A4	A5	B1	B2	B3	B4	B5	C1	C2	C3	C4	C5	D1	D2	D3	D4	D5
ECN 7200	Economic Analysis for Managers	x	x			x		x	x	x	x	x	x			x	x	x	x		
ENT 7110	Entrepreneurship & Innovation Management	x	x	x	x	x	x	x	x	x	x	x	x		x	x			x	x	
ENT 7505	Enterprise Professional Project	x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	
FNN 7102	Financial Management	x	x			x	x	x	x				x	x		x	x	x	x		
FNN 7400	International Financial Management	x	x			x	x	x	x				x	x		x	x	x	x		
HRM 7110	Leading, Mentoring, Coaching	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	
HRM 7100	Human Resource Management	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	
HRM 7505	Professional HRM Project	x	x	x	x	x	x	x	x		x	x	x	x		x	x	x	x		
HRM 7555	Extend. Professional HRM Project	x	x	x	x	x	x	x	x		x	x	x	x		x	x	x	x		
HRM 7902	HRM Internship (4 US/20 UK credits)	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	
MGT 7101	Project Management	x	x		x	x	x	x	x		x	x	x	x		x	x	x	x	x	
MGT 7110	Managing Organisations & People	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x	x	x	
MGT 7130	Strategic Management	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	
MGT 7510	Professional Project	x	x	x	x	x	x	x	x		x	x	x	x		x	x	x	x		
MGT 7560	Extend. Professional Project	x	x	x	x	x	x	x	x		x	x	x	x		x	x	x	x		
MGT 7160	Business Research (2 US/10 UK credits)	x	x	x			x	x		x	x					x	x	x	x		
MGT 7902	Internship (4 US/20 UK credits)	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	
MKT 7100	Global Marketing Strategy	x	x		x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	
MKT 7110	Marketing in a Digital World	x	x	x	x	x	x	x	x	x	x	x	x		x	x			x	x	
MKT 7120	Marketing and Ethics	x		x	x		x	x			x		x	x	x	x	x	x	x	x	
MKT 7902	Marketing Internship	x	x	x		x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	
MKT 7505	Professional Marketing Project	x	x	x	x	x	x	x	x		x	x	x	x		x	x	x	x		
MKT 7555	Extend. Professional Marketing Project	x	x	x	x	x	x	x	x		x	x	x	x		x	x	x	x		

## APPENDIX 2: Time to Completion for the Various Entry Points Chart

Possible Progression Pathway									
Year 1				Year 2			Year 3		
Full time				Full time			Full time		
	Fall	Spring	Summer	Fall	Spring	Summer	Fall	Spring	Summer
Sept Start	3 courses	3 courses	Internship and Dissertation		Award dated late-December				
16 Month MBA	3 courses	3 courses		Internship and Dissertation	Award dated late-May				
Jan Start	N/A	3 courses		3 courses	Internship and Dissertation	Award dated early-September			
Part time				Part time			Part time		
Sept Start	3 courses split over both semesters			3 courses split over both semesters		Internship and Dissertation		Award dated late-December	
Jan Start		2 courses		3 courses split over both semesters			1 course	Internship and Dissertation	Award dated early-September