## **COURSE SPECIFICATION DOCUMENT**

**NOTE:** ANY CHANGES TO A CSD MUST GO THROUGH ALL OF THE RELEVANT APPROVAL PROCESSES, INCLUDING LTPC.

**School:** Business and Economics

**Programme:** Masters in Business Administration

FHEQ Level: 7

Course Title: Economics for Business

Course Code: ECN 7100

Course Leader: Parviz Dabir-Alai

Student Engagement Hours:200Lectures:39Seminar / Tutorials:6Independent / Guided Learning:155

Semester: Fall

Credits: 20 UK CATS credits

10 ECTS credits
4 US credits

## **Course Description:**

This course aims to enable students to apply advanced key economic principles and theories to business decision-making and strategy setting. In particular, focus is placed on how, in an ever-changing environment, Economics can help identify and analyze business opportunities and risks.

Prerequisites: N/A

## **Aims and Objectives:**

- Explain key macroeconomic and microeconomic concepts and how they relate to the management of business organizations in a dynamic global business environment.
- Critically analyze and evaluate real-life economic problems and opportunities by applying economic concepts, principles, and theories.
- Understand the functions and challenges of the international financial system, its impact on the macro-economy, and relevance to managing different types of business

 Analyse current and past economic and political policies and their impact on business decisions.

## **Programme Outcomes:**

A1, A2, A5 B2, B3, B4, B5 C1, C2 D1, D2, D3, D4

A detailed list of the programme outcomes are found in the Programme Specification.

This is located at the archive maintained by the Academic Registry and found at: <a href="http://www.richmond.ac.uk/content/academic-schools/academic-registry/program-and-course-specifications.aspx">http://www.richmond.ac.uk/content/academic-schools/academic-registry/program-and-course-specifications.aspx</a>

## **Learning Outcomes:**

By the end of this course, successful students should be able to:

## **Subject Knowledge and Understanding (A)**

- Apply theoretical economic concepts to assist decision-making in a business environment
- Manage strategically by incorporating economic concepts and data into decisionmaking
- Understand how to use economic models to identify business risks and opportunities in complex economic environments
- Understand the productivity of firms and their performance within markets

## Cognitive skills (B)

- Employ economic models and concepts to consider the impact of economic policies, both on business and the broader macroeconomy.
- Understand and reflect upon a firm's profit situation, identify reasons and offer solutions
- Develop a critical reasoning with regards to international economic scenarios that affect businesses

## Subject specific, practical and professional skill (C)

- Make use of microeconomic and macroeconomic technical tools
- Communicate economic information and concepts orally and in written form

## General/transferable skills (D)

- Analyse, present and organise economic and business-related information effectively
- Be an effective time manager
- Work effectively within a group environment

Reflect upon personal strengths and weaknesses

#### **Indicative Content:**

- Foundations of economic analysis: Opportunity cost
- The nature, scope and methods of Economics: markets and resource allocation
- Business organization, objectives and behaviour
- Demand: revenue and consumer behaviour
- Supply, production and costs
- Market structure, conduct, performance and measurement
- Government microeconomic policy: instruments and objectives
- Economic growth: determinants and issues
- National income determination: Aggregate demand
- Money, banking and the financial system
- Government macroeconomic policy: instruments and objectives
- Monetary policy and central banking
- Globalisation and exchange rates

#### **Assessment:**

This course conforms to the Richmond University Standard Assessment Norms approved at Learning and Teaching Policy Committee found at:

http://www.richmond.ac.uk/content/academic-affairs/academic-standing.aspx.

### **Teaching Methodology:**

The course will emphasize the application of Economic theory and concepts to real world practice and teamwork in the business environment. Problem-solving and the application of theory to practice will be the addressed through case studies, requiring analysis and problem solving. Teamwork will be emphasized through in-class and online case discussion and group assignment(s).

## **Bibliography:**

See syllabus for complete reading list

## *Indicative Text(s):*

Begg, D and Ward, D; (2009), *Economics for Business*, 3rd edition, McGraw Hill Griffiths, A and Wall, S (2011), *Economics for Business and Management*, FT/Prentice Hall Mulhearn, C and Vane, H (2011), *Economics for Business*, 2<sup>nd</sup> edition, Palgrave Macmillan Sloman, J, Hinde, K, and Garratt, D (2010), *Economics for Business*, 5th edition, FT/Prentice Hall

## **Journals**

The Financial Times
The Economist
Journal of Economics and Business

## Web Sites

www.ft.com www.economist.com

Please Note: The core and the reference texts will be reviewed at the time of designing the semester syllabus

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# Change Log for this CSD:

Major or Minor	Nature of Change	Date Approved & Approval Body (School or	Change Actioned by Academic
Change?		LTPC)	Registry
Minor	Update to include latest	Dean's action – April 25 <sup>th</sup>	
	template	2014	